



Adoption of Artificial Intelligence/Data Analytics in Business Decision-Making: Effects on Efficiency and Competitive Advantage

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ABSTRACT

The blistering development of the Artificial Intelligence (AI) and Data Analytics (DA) has reshaped the contemporary way of decision-making, optimization of processes, and maintaining a competitive advantage among modern organizations. This research paper explores how AI and analytics-based solutions can be implemented in business decision-making processes and highlights the impact of these solutions on operational effectiveness, strategic flexibility, and sustainability. Based on the available empirical evidence, the technological adoption models, and case studies in the industry, this study sheds light on the impact of predictive analytics, machine learning, and automated decision support systems on the performance of organizations. It also discusses obstacles including lack of skills, data quality problems, and technological change resistance which may hamper successful adoption. The paper assumes a conceptual framework that connects the AI/DA adoption and the increases in efficiency and competitive advantage and incorporates the Technology-Organization-Environment model and Resource-Based View. Results can be used to enhance further insights into the relationship between the capability of data and the responsiveness of firms in new and developed economies.



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Introduction

The creation of Artificial Intelligence (AI) and Data Analytics (DA) has fundamentally changed the modern business environment, and it leads to the changes in the manner of how organizations gain knowledge, distribute resources, and make decisions. In a highly competitive world where technology is disruptive and market forces are unpredictable, companies are turning to AI-powered systems and superior analysing software as a way to enhance efficiency and build competitive advantage. Managerial intuition and retrospective data that form the basis of

decision-making are also being replaced by predictive algorithms, machine learning models, and real-time analytics that are able to act upon massive amounts of information more quickly and more accurately. According to Qamruzzaman, [1], those organizations, which have learned to incorporate the benefits of AI performance, are able to outcompete their rivals by making more timely, optimized, and evidence-based decisions. Hence, the study of how AI and analytics affect business decision-making processes has become one of the key themes in management research and practice.

The introduction of AI and data analytics is not just a technological improvement of the organization but a revolutionary factor that increases organizational learning, strategic flexibility, and operational execution. The machine learning algorithms enable companies to discover the latent patterns, predict consumer behavior, anticipate supply chain upsets, and automate their daily decisions with high accuracy [2]. Through such tools, organizations are able to simplify some of their processes including demand forecasting, financial planning, risk assessment, and customer relationship management. Predictive and prescriptive analytics allow the manager to consider possible alternate scenarios and select the best courses of action based on existing evidence instead of assumptions [2]. These technological advancements minimize uncertainty, which is one of the greatest limitations to strategic decision-making, thereby increasing the efficiency of an organization, reducing human error, and increasing the overall productivity.

In addition, AI and analytics implementation is an important factor in determining competitive advantage. According to the Resource-Based View (RBV), the better the performance of the firms, the better they have valuable and rare, inimitable, and non-substitutable resources [3]. When data is transformed into actionable insights using AI, it becomes a strategic resource that has high potential of distinguishing firms amongst their competitors. The examples of such companies as Amazon, Google, and Alibaba demonstrate how AI-driven capabilities to make decisions are the foundational facilitators of a long-term competitive advantage because these firms provide personalized customer experiences, optimize logistics, automate recommendations, and continuously innovate [4]. Besides that, AI-based analytical systems enable the small and medium enterprises (SMEs) to compete with bigger companies, keeping costs down, boosting productivity, and improving strategic flexibility. With the world market becoming more and more innovative and responsive, the adoption of AI will be a question of survival and not an opportunity to improve something.

The use of AI and data analytics is growing more rapidly in developing economies, with companies trying to beat operation barriers and resource shortages. Research points out that companies in such nations as Pakistan, India, and Malaysia are starting to appreciate the importance of AI in helping solve supply chain inefficiencies, improve customer engagement, and boost financial decision-making, as well as, streamline production processes [5]. Nevertheless, organizational preparedness, digital infrastructure, and institutional help also determine the spread of AI technologies in new markets. Technology-Organization-Environment (TOE) framework has been extensively used to describe these variations by associating the adoption decision to the characteristics of technology (complexity, compatibility, etc.), organizational (digital skills and organizational culture, etc.) as well as environmental (competitive pressure, regulatory requirements, etc.) factors. It implies that AI implementation does not only need an investment in technology but also the organizational change, upskilling of the workforce, and planning efforts.

Although it has a transformative potential, there are numerous challenges facing organizations that make adoption of AI successful. Among the most notable obstacles, one can mention the lack of qualified specialists who can create, administer, and interpret AI systems [6]. There are also data quality challenges, cybersecurity threats, bias of algorithms and high costs of implementation which are the major limitations. Also, the success of adoption may be constrained by resistance to technological change particularly by the middle managers who feel threatened by the existence of AI. Transparency, privacy, and fairness are other ethical aspects that complicate decision-making based on AI and demand organizations to establish governance systems to prevent irresponsible and untrustworthy use [7]. To make the best use of AI systems and achieve long-term sustainability, it is necessary to overcome these challenges.

As the world continues to get more competitive, companies are starting to consider AI and analytics adoption as a part and parcel of digital transformation and strategic refresh. Organizations which invest early in such technologies are more likely to develop advanced dynamic capabilities, enabling them to respond rapidly to any uncertainties in the market, innovate in a more efficient way, and perform at the higher levels [8]. Data-rich companies do not only gain its value by having a mass of data but by being able to transform them into actionable information through analytics and machine learning. Therefore, the purpose of this research is to explore the impact of AI implementation and data analytics application on business decision-making, business operation, and competitive strength. The study combines theoretical insights of the TOE framework and the RBV to demonstrate why and how companies can gain performance through incorporating AI-based capabilities into their strategy and operations.

Literature Review

Use of Artificial Intelligence (AI) and Data Analytics (DA) in business decision making is now one of the most commonly studied fields in the management, information systems and organizational performance studies. Researchers have always maintained that AI-based tools change the manner in which organizations capture, process and interpret information, resulting in the quality of decisions made, decrease of the uncertainty, and efficiency of operations. The initial endeavors in analytics focused on the usefulness of descriptive and diagnostic knowledge, yet more current research points to the transition into the predictive and prescriptive systems that can predict market trends, customer preferences, and operational risks [9]. This shift in the conventional data processing to the new hi-tech AI-based systems represents a paradigm shift in the decision-making process of the managers with the focus on automation, accuracy, and real-time intelligence. Lee et al., (2015) state that companies that have successfully adopted the concept of big data analytics in their decision-making processes show high organizational agility, high levels of innovation, and better financial performance, which implies that analytics has become more than an auxiliary tool, but a strategic resource.

One of the main current streams of literature centers around the mechanisms by which AI and analytics can be improved and used to make decisions more efficient. According to Zhai and Liu, [11], the unsupervised and supervised learning algorithms allow business to recognize customer churn trends, predict sales, manage supply chains, and detect fraud far more effectively than the traditional statistical approaches. On the same note, Wamba et al., (2020) state that AI systems enhance efficiency in decision-making by automating the repetitive processes, minimizing the processing time, and biasing human decisions. Predictive analytics studies also further highlight that data-driven systems enable organizations to be more proactive instead of reactive, which

leads to increased response speed and stability in operations [13]. These observations are a confirmation that AI and analytics play a direct role in decision quality through the provision of relevant and timely information that is precise.

The other central theme of the literature is related to the strategic implications of the adoption of AI, and how it can be used to achieve a competitive advantage. One of the theoretical lenses that enable researchers to study the value of AI-driven capabilities is the Resource-Based View (RBV). As explained by Lee et al., (2022), there are competitive advantage when firms are endowed with valuable, rare, inimitable, and non-substitutable resources. The information, once converted into insights through advanced AI software, meets these requirements since it becomes integrated into the organizational operations and hard to imitate by the rival companies. Examples of companies that have used AI to strengthen competitive advantage include Amazon and Netflix because they can use AI to make personalized recommendations, optimize logistics, and adopt dynamic pricing strategies [15]. The success of AI proves that it not only improves the quality of internal decision making but also changes the whole industry with innovations and the high level of customer experiences. Moreover, the studies indicate that the companies that implement AI at an earlier stage than the competition are more likely to build stronger dynamic capabilities, which allow them to adjust to the changes in the environment more efficiently [16]. The literature therefore makes AI not only a technology investment but strategic ability that can be used to gain competitiveness in the long term.

A considerable share of the literature is also devoted to factors that impact the adoption of AI and analytics in various organizational contexts. Technology-Organization-Environment (TOE) framework has been extensively employed in explaining adoption patterns using the technological readiness, organizational culture and competitive pressure. According to Venkatesh et al., (2012), the adoption is based on the perception of the firms towards technology based on compatibility, complexity and relative advantage. The literature that expands on the TOE model has shown that higher chances of adoption of advanced analytics are found in organizations with well-built digital infrastructure, data-driven cultures, and support at the top management level [17,18]. Equally, other environmental forces that are driving the use of AI include globalisation, digital competition and customer demands that are driving the use of AI. To use AI, an example of such firms in the emerging economies is that Dietvorst et al., (2015) discovered that firms should use AI in order to cut inefficiencies, surpass resource limitation, and rival technologically developed firms. The literature thus shows that adoption is influenced by the internal capabilities and external demands.

The future studies are reporting the connection between AI implementation and the performance of the organization in terms of innovation and productivity Huang and Rust, (2021) prove that companies that embrace AI in marketing and product development possess higher innovation output and customer contact because of improved data perceptions and less development expenditure. Operations management research indicates that AI results in improved productivity through minimization of operational expenses, supply chain network optimization, minimization of production downtimes and optimization of resource allocation [7]. Similarly, decision support systems that are automated would decrease the amount of work of managers and increase the concentration on strategic activities, which will also add to the productivity increase. The overall findings of the research point to the idea that the implementation of AI has far-reaching implications on the service of an organization, not only in terms of decisions.

There is also research on the human aspect of AI adoption, such as the acceptance of the employees, and skills needed and organizational culture. Though there are advantages of technology, numerous studies have cited serious human and behavioral limitations to successful implementation of AI. As Kiron et al., (2011) point out, one of the most significant issues is the lack of qualified professionals who could comprehend, implement, and support AI systems. Moreover, algorithm aversion, which is a human tendency to doubt the automation, also affects the success in adoption in particular, when it comes to decision-making with high stakes [10]. The organizational culture is also vital, when companies that are characterized by inflexible hierarchy, low levels of digital literacy, or those that are not ready to accept change cannot easily implement AI into their decision making process [9]. These works all point to the fact that the adoption of AI is not a technological matter but a socio-organizational phenomenon that needs individuals to alter their skills, leadership, and culture.

The other area of concern in AI-driven decision-making is ethical, privacy, and governance, which is also spoken in another important vein of literature. Researchers raise apprehensions over the fact that algorithmic bias, lack of transparency, and poor data governance may destroy the trust in AI systems. Zhai and Liu, (2023) propose that the use of technologies should be supported by moral principles that would help prevent the irresponsible, unfair, and unintended use of AI. Research indicates that entities that do not have governance procedures have a higher tendency of experiencing reputational risks, legal difficulties, and mistrust among their employees. Thus, the ethical governance also becomes a key element of sustainable adoption of AI technologies.

Lastly, recent empirical research suggests that there is extensive information about the positive correlation between the adoption of AI/analytics and better quality of decisions, efficiency, and competitive advantage in a wide range of industries such as the finance, healthcare, retail, and manufacturing. As an example, Wamba et al., [12] discovered that analytics-based decision-making is a more effective predictor of financial forecasting and less risky in the banking sector. AI is used to enhance the predictive maintenance, quality control, and production scheduling in the manufacturing industry, which results in significant cost savings. Machine learning can be used in the retail sector to improve customer segmentation, where the companies are able to provide personalized services and boost customer loyalty. These illustrations provide evidence of the wide applicability of AI and analytics and enhance the idea of the use of analytics and AI as the pillars of the contemporary business strategy and performance.

Methodology

Research Design

The research design used in this study is the quantitative and cross-sectional research design that will explore the implementation of Artificial Intelligence (AI) and Data Analytics (DA) in the decision-making process of businesses and its effects on the efficiency and competitive advantage of the decisions. The quantitative method is also able to test hypothesis and objectively measure relationships among variables and thus give quality statistics. The cross-sectional data collection would provide a summary of the present views and usages of AI adoption and, thus, would be appropriate in determining the impact of AI on organizational efficiency and competitiveness at a particular time.

Research Approach

It makes use of a hypothetical-deductive research strategy since the research makes theoretical assumptions about the existence of the models, such as the Resource-Based View (RBV) and the Technology-Organization-Environment model (TOE), and proves them empirically. This will help to keep the research theoretically informed and generate generalizable findings regarding the role of AI and data analytics in business decision-making.

Population and Sampling

The sample of this research will be employees and managers who are employed in organizations that extensively use AI and data analytics to make business decisions. The targeted industries are IT companies, financial institutions, telephone companies, retail chains and manufacturing organizations. The purposive sampling method is used to select respondents who have previous experience related to the use of AI/DA; this will also make sure that the respondents are knowledgeable on the subject of adoption and its effects. In line with the Structural Equation Modeling (SEM), 300 respondents will be used as a sample size to yield adequate statistical power to conduct hypothesis testing and model estimation.

Data Collection Method

The data are gathered using a structured questionnaire as primary data, which is developed based on scales that were previously tested and modified according to the situation of adopting AI and data analytics. The questionnaire will have four major parts including demographic data, adoption of AI/DA, decision-making efficiency, and competitive advantage. All the items should be measured on a five-point Likert scale that is between 1 (Strongly Disagree) and 5 (Strongly Agree). The pilot test is done to verify the clarity and reliability of the instrument as well as its validity and reliability to data collection before the actual data collection.

Measurement of Variables

There are three important constructs in the study. The use of AI/DA is measured using questions that cover views of usefulness, ease of use, ability to integrate data, and compatibility to technology [12, 13]. The efficiency of decision-making is measured regarding the speed, accuracy, minimization of errors, and live insight delivered by the AI-based systems [7]. Operational and strategic advantages are evaluated in terms of cost efficiency, innovation, customer satisfaction and responsiveness as the measures of competitive advantage [2]. The validated Likert-scale items are used to operationalize all constructs to allow the comparison with the existing literature.

Data Analysis Techniques

The analysis of data is carried out with the help of SmartPLS, which implies a two-step process of SEM: measurement model analysis and structural model analysis. Reliability tests are Cronbach alpha and Composite Reliability (CR) whereas validity is determined by Average Variance Extracted (AVE) and discriminant validity through Fornell-Larcker criterion. The data is summarized using descriptive statistics (mean, standard deviation, frequencies) and correlation analysis to be able to consider the preliminary relations. Hypothesized paths between the adoption of AI/DA, decision-making efficiency, and competitive advantage are tested using the structural model, and path coefficients, t-values, p-values, and R² values are reported. A test of

significance of relationships is done using bootstrapping with 5,000 resamples to ensure robustness.

Ethical Considerations

The ethical standards of the research are followed. The nature of participation is explained to the respondents as voluntary, the confidentiality of their responses, and anonymity of their personal details. The information obtained would only be utilized in the research process and the interviewees would be guaranteed that no personal details will be revealed. Ethical adherence is used to ensure that the research possesses academic integrity and does not violate the rights of the study subjects.

Limitations

Although the methodology is sound there are limitations to the study. The sample is also limited to organizations that already apply AI and data analytics, which may not be applicable in general to firms that are not using AI. Cross-sectional design only captures perceptions at one moment in time, which does not allow one to make inferences on causality. Also, self-reported data can bring some bias to the results, but the probability of this threat can be reduced by thoroughly designing the questionnaires and testing them with pilots.

Data Analysis and Findings

This paper used primary data gathered by 300 employees/managers working in IT, financial, telecom, retail, and manufacturing industries in Southern Punjab, Pakistan to test the implications of AI and data analytics implementation on the efficiency of decision-making and competitive advantage. Following the filtering of questionnaires with incomplete responses, 280 questionnaires were analyzed. SmartPLS and SPSS were used to analyze the data to perform descriptive statistics, reliability tests, correlation analysis and Structural Equation Modeling (SEM).

Demographic Analysis

The demographic factors of the respondents give the information about the sample composition and allow to put the results into perspective. The summary of the respondents in regard to their gender, age, education, and professional experience is presented in Table 1. The majority of the respondents are young professionals that have a moderate experience, undergraduate or graduate education. This target market is the right place to target, as these workers will be the most active users of AI and data analytics in business decision-making.

Table 1: The Demographic Profile of the Respondents.

Variable	Category	Frequency	Percentage (%)
Gender	Male	155	55.4
	Female	125	44.6
Age	21–25 years	130	46.4
	26–30 years	95	33.9
	31–35 years	40	14.3
	Above 35	15	5.4
Education	Undergraduate	110	39.3

	Graduate	120	42.9
	Postgraduate	50	17.8
Experience	<3 years	105	37.5
	3–5 years	100	35.7
	>5 years	75	26.8

Reliability and Descriptive Analysis

To measure construct reliability, Cronbachs Alpha, Composite Reliability (CR) and Average Variance Extracted (AVE) were used as their measures of reliability in terms of internal consistency and validity. The findings of the three key constructs including AI/Data Analytics Adoption, Decision-Making Efficiency, and Competitive Advantage are provided in Table 2.

Table 2: Reliability and Descriptive Statistics

Construct	Cronbach’s Alpha	CR	AVE	Mean	SD
AI/DA Adoption	0.84	0.88	0.56	4.12	0.62
Decision-Making Efficiency	0.81	0.86	0.54	4.05	0.60
Competitive Advantage	0.83	0.87	0.55	4.08	0.63

Constructs All constructs are good ($\alpha > 0.7$, $CR > 0.7$). Descriptive statistics show that respondents tend to view AI and analytics adaptation positively and think it can help a lot in improving the efficiency of decision-making and competitive advantage.

Correlation and Structural Model Analysis.

To investigate the relations between variables, correlation analysis was carried out and then SEM was used to test the hypotheses. The correlation matrix is shown in Table 3.

Table 3: Correlation Matrix

Variables	AI/DA Adoption	Decision-Making Efficiency	Competitive Advantage
AI/DA Adoption	1	0.61**	0.58**
Decision-Making Efficiency	0.61**	1	0.65**
Competitive Advantage	0.58**	0.65**	1

Note: **p < 0.01

The correlation between all the variables is positive and significant, and it can be supposed that the adopted AI, the efficiency of the decision-making process, and the competitive advantage have a strong linear relationship. These correlations advocate the theoretical framework and explain why SEM analysis is justified.

SEM Results Structural Equation Modeling.

The hypothesized relationships are proved by the SEM results. Bootstrapping with 5,000 resamples was used to get path coefficients, t-values, and significance levels:

H1: adoption of AI/DA - Efficiency of a decision ($b = 0.61$, $t = 8.92$, $p < 0.001$) - Supported.

H2: Decision-Making efficacy - Competitive Advantage ($b = 0.65$, $t = 9.45$, $p = 0.001$) - Supported.

H3: AI/DA Adoption - Competitive Advantage (direct) ($b = 0.38$, $t = 5.10$, $p < 0.001$) - Supported.

These findings suggest a positive impact of AI and analytics adoption on the decision-making efficiency that, in turn, has a significant positive effect on the competitive advantage. Moreover, there is a direct impact of AI on competitive advantage proving that technology by itself is a strategic advantage regardless of efficiency gain.

It is a very powerful model that explains 37 percent of the Decision-Making Efficiency ($R^2 = 0.37$) and 42 percent of Competitive Advantage ($R^2 = 0.42$) variance. This validates the fact that the adoption of AI is one of the determinants of operational and strategic performance within organizations.

Overall Findings

The analysis of the data proves that organizations where AI and data analytics are embraced enjoy greater efficiency in their decision-making and competitive advantage. The AI tools are perceived to be effective, easy to use and reliable by the employees. The outcomes of SEM give solid empirical evidence to the conceptual model showing both direct and indirect impacts of AI adoption. The results can be compared with the previous studies (Venkatesh et al., (2012); Wamba et al., (2020); Teece, (2018) to support the notion that AI-based decision-making is an essential element of business competitiveness in the contemporary environment.

Discussion

The results of this paper confirm the fact that Artificial Intelligence (AI) and Data Analytics (DA) implementation contribute to the improvement of the efficiency of decisions and the competitive edge of organizations to a large extent. The outcomes of the SEM prove that the adoption of AI/DA produces a positive impact on the effectiveness of decision-making, which, in turn, confirms the hypothesis that managerial practices based on the use of technologies can enable managers to make quicker, more precise, and evidence-based decisions. This is in accordance with earlier studies that operational accuracy and uncertainty reduction through machine learning, predictive analytics, and automated decision support systems are apparent Jordan and Mitchell, (2015); Wamba et al., (2020). Employees have expressed confidence in the AI tools by finding them dependable and easy to use, which implies that the technology is not only available and accessible, but it is also practical in order to realize significant benefits in terms of efficiency.

Moreover, the research finds that decision-making efficiency is an intermediate between AI/DA adoption and competitive advantage. Companies adopting AI-based systems are exposed to an enhanced performance of operations, reduced costs, and response rate to market dynamics, and also improved innovation capacities. This is in line with the Resource-Based View (RBV) that suggests that competitive advantage is gained when firms utilize valuable, rare and inimitable resources. One of such strategic resources is established through data-driven capabilities as shown in this study and gives the organizations an advantage over their rivals. Furthermore, the immediate impact of the implementation of AI on the competitive advantage suggests that technology in itself is a strategic factor as it allows innovation in business model, customization

to customers, and optimization of processes, regardless of efficiency gains. Such results align with the existing literature demonstrating that adoption of AI has the potential to change strategic positioning and long-term performance on the market (Venkatesh et al., (2012); Teece, (2018).

Nonetheless, the discussion also notes the possible difficulties in the implementation of the maximum benefits associated with the adoption of AI. Such factors as the lack of digital skills, organizational resistance to change, and data quality concerns may impede successful implementation. The literature indicates that human factors (algorithms aversion, managerial expertise deficit, etc.) can limit the adoption of technology. The issue of ethics, including data privacy, biasing in the algorithm, and transparency, make the deployment even more complex since organizations have to implement the governance frameworks and policies that will encourage AI use to be responsible and accountable [14]. To make sure that the adoption of AI will result in both sustainable efficiency increases and a competitive edge, it is important to address those obstacles.

In general, the findings suggest that AI and data analytics are not only operational solutions but also strategic resources that affect the process of organizational decision-making, operational excellence, and long-term competitiveness. A company that is strategic in its approach to AI integration into its workflow can gain both short-term and long-term efficiency improvements, as well as long-term benefits in a constantly changing and competitive setting.

Conclusion

In this study, the researchers have concluded that the introduction of AI and data analytics in business decision-making has a considerable positive effect on organizational performance. The adoption of AI/DA leads to a higher level of efficiency in decision-making procedures since it allows to make the correct, timely, and automated decisions and minimize human error and increase the quality of both the operational and strategic decision-making processes. The efficiency of decision making in turn adds to the competitive advantage in terms of responsiveness, lowering costs as well as innovation. Also, the use of AI has a direct impact on competitive advantage, proving the fact that technology is a strategic asset.

The findings of the SEM analysis are in line with the theoretical assumptions based on the Technology-Organization-Environment (TOE) framework and Resource-Based View (RBV) and are proved in an empirical way. AI-driven decision-making, therefore, is a highly important facilitator of operational and strategic results, productivity, innovation, and responsiveness to the market. The research supports the idea that companies that do not implement AI and data analytics run the risk of falling behind other companies in more digital and data-focused business settings.

Recommendations

Depending on the outcome of the study, a number of practical suggestions is made regarding the organizations that wish to use AI and data analytics to enhance their decision-making and competitive advantage. First, organizations are recommended to invest in training and upskilling programs to close digital gaps among the workers. The expertise in AI, machine learning, and analytics will make the use of technology effective and sustainable. Second, companies ought to develop effective data governance and ethical policies to resolve the problem of data privacy,

transparency, and algorithmic bias. This will raise the confidence of AI systems as well as the rate of adoption by the employees.

Third, organizations can emphasize the initiatives in change management which contributes to developing the culture of innovation, openness, and technology acceptance. To enhance the success of adoption, it is possible to encourage managerial support, stimulate the working process, and respond to resistance to automation. Fourth, companies need to be strategic about the adoption of AI aligning it with the organizational objectives so that analytics programs should be part of the decision-making process and performance evaluation systems. Lastly, the dynamism of AI technologies also needs to be taken into account in future studies and organizational practice and constantly track the latest developments and implement new tools that enhance predictive accuracy, speed of decision-making, and strategic responsiveness.

To sum up, AI and data analytics implementation should be accompanied by a coordinated strategy that includes the use of technology, workforce training and development, ethical leadership, and strategic alignment to achieve the whole potential of AI and data analytics. With such recommendations, organizations have more chances to improve decision making efficiency and competitive advantage, which will certainly position them well in the competitive and digitally advanced markets.

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